



**Regular Meeting of the Board of Directors  
Minutes  
May 1, 2019  
8:00 – 10:00 a.m.**

**DIRECTORS PRESENT:** Michael Richards, M.D. (Chair)  
Gary Mlady, M.D.  
Kendall Rogers, M.D.  
Loretta Cordova De Ortega, M.D.  
Steve McLaughlin, M.D.  
Robert Schenck, M.D.  
Chris Pacheco

**DIRECTORS ABSENT:** Martha McGrew, M.D. (Vice-Chair)

**OFFICERS PRESENT:** Donna Sigl (Secretary)  
Marjorie Goldstein, CFO  
Robb McLean, CMO  
Jill Klar, CEO & COO  
Melissa Ivers, ACMO

**OFFICERS ABSENT:** None

**OTHERS PRESENT:** Arthur Culpepper  
Erica Richards  
Debbie Begay  
Dina Ortiz  
John Paul Montoya  
Jared Udall  
Deb Stephenson  
Andy Baatz  
Alex Rankin  
Mary Swanson  
Kristin Gates  
Zachary Pankratz  
Deborah Stephenson

**GUESTS:** Christopher Morris, M.D.

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| <b>1.0</b> | <b>Called To Order and Confirmation of Quorum</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      | <b>Action</b>                                                                                                         |
|            | Chairman Dr. Michael Richards called the meeting to order at 8:05 a.m. A quorum was established at 8:15am.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |                                                                                                                       |
| <b>2.0</b> | <b>Opening Comments</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>Action</b>                                                                                                         |
|            | None                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                       |
| <b>3.0</b> | <b>Recognition</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | <b>Action</b>                                                                                                         |
|            | <p>Jill Klar recognized the following:</p> <ul style="list-style-type: none"> <li>• CDD Team welcomed Governor Michelle Lujan-Grisham on April 2<sup>nd</sup>, which was World Autism Day. Governor Lujan-Grisham signed House Bill #322 on our clinic site. Ms. Jill Klar recognized Dr. Anilla Del Fabbro, Marcia Moriarta and the CDD Team for all of their work at CDD.</li> <li>• Dental Team passed with flying colors after a successful AAAHC audit.</li> <li>• UNMMG Finance Team in addition to Rachael Rodriguez, Rich Fortescue &amp; Marjorie Goldstein. The introduction of the new adaptive budget tool ensured a successful budget process.</li> <li>• Dr. Michael Richards recognized all of the UNM doctors after attending the Albuquerque Economic Forum, which was attended by Governor Lujan-Grisham. Our governor focused on her healthcare agenda and made a significant effort to highlight UNM providers and healthcare professionals. She commented that she and her family have received great healthcare at UNM. This event was attended by 6-700 New Mexico business leaders.</li> </ul> |                                                                                                                       |
| <b>4.0</b> | <b>Approval of Minutes, Board of Directors Meeting of February 13, 2018</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <b>Action</b>                                                                                                         |
|            | Chairman Richards made a motion to approve the minutes from the February 13, 2019 Board of Directors meeting.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | Dr. Loretta Cordova de Ortega made the motion to approve. Dr. Robert Schenck, 2 <sup>nd</sup> motion. Motion carried. |
| <b>5.0</b> | <b>Public Comment</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>Action</b>                                                                                                         |
|            | None.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                       |
| <b>6.0</b> | <b>Report from the Audit &amp; Compliance Committee</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | <b>Action</b>                                                                                                         |
|            | Mr. Chris Pacheco reported for Audit & Compliance. Items for today's closed session will include details from the March 21, 2019 meeting. Updates for stats for various internal audits and the findings from last year's external audit.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                       |
| <b>7.0</b> | <b>Operations Committee</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <b>Action</b>                                                                                                         |
|            | Dr. Steve McLaughlin presented the minutes for the Operations Committee meetings from February 20, 2019 and April 17, 2019 for acceptance.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | Dr. Steve McLaughlin made the motion to approve. Dr. Kendall Rogers,                                                  |

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|            |                                                                                                                                                                     | 2 <sup>nd</sup> motion to accept the February 20, 2019 and April 17, 2019 minutes. Motion carried.                                                                                                                                      |
| <b>8.0</b> | <b>Report from the Finance Committee</b>                                                                                                                            | <b>Action</b>                                                                                                                                                                                                                           |
| <b>8.1</b> | <u>Finance Committee Meeting Minutes</u><br>Marjorie Goldstein presented minutes from Finance Committee meetings held on March 6, 2019 & April 26, 2019.            | Dr. Michael Richards request Motion to approve Finance Committee minutes. Dr. Kendall Rogers made a motion to approve. Dr. Robert Schenck, 2 <sup>nd</sup> motion to accept the March 6, 2019 & April 26, 2019 minutes. Motion carried. |
| <b>8.2</b> | <u>FY20 Budget</u><br>Marjorie Goldstein presented the FY20 Budget for acceptance. As part of the budget, Ms. Goldstein reference capital requests totaling \$923K. | Dr. Michael Richards requested the motion to approve. Dr. Loretta Cordova de Ortega made a motion and Dr. Robert Schenck 2 <sup>nd</sup> motion to accept the FY20 Budget. Motion carried.                                              |
| <b>8.3</b> | <u>Revenue Cycle Update</u><br>Mr. John Paul Montoya provided the Revenue Cycle update for informational purposes.                                                  | Action Item – JP Montoya will add Charge Lag to the Dashboard.                                                                                                                                                                          |
| <b>8.4</b> | <u>2019 Financial Highlights</u><br>Ms. Marjorie Goldstein reported on 2019 Financial Highlights. March had the second highest month of charges.                    | Dr. Michael Richards requested                                                                                                                                                                                                          |


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|             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <p>motion to approve March Financial Highlights. Dr. Kendall Rogers made motion, Dr. Gary Mlady 2<sup>nd</sup> motion. Motion carried.</p>                                                              |
| <b>9.0</b>  | <b>Behavioral Health Clinic</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>Action</b>                                                                                                                                                                                           |
|             | <p>Erica Richards &amp; Dr. Robb McLean presented and requested Board approval for the new Behavioral Health Clinic, Rio Rancho Campus. This clinic will be delivering behavioral based health care. It will be providing care for depression, anxiety and PTSD. This clinic will also be providing an intra-disciplinary behavioral healthcare training site.</p> <p>Dr. Robb McLean provided a summary of the total number of FTEs/providers who will be employed and the dollars budgeted for this clinic.</p>                                                                                                                                                                                                                                                | <p>Dr. Michael Richards requested a motion to approve the new Behavioral Health Clinic. Dr. Kendall Rogers made a motion, Dr. Robert Schenck 2<sup>nd</sup> motion. Motion carried.</p>                 |
| <b>10.0</b> | <b>Establish Dean's Discretionary Reserves</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>Action</b>                                                                                                                                                                                           |
|             | <p>Ms. Jill Klar spoke on the Medicaid managed care payment provided earlier by Marjorie Goldstein.</p> <p>The UNMMG management team is asking the Board to take action on creating a Board designated asset in the form of a Dean's Discretionary Reserve Fund that will house all of the monies, minus the mission support payments that have already been allocated and approved and any contingency fees that Sellers Dorsey have attached to this work. Funds will be held until approved by the Dean and his team. The Dean will make distributions back to the School of Medicine above the \$1.5M as income above expenses.</p>                                                                                                                          | <p>Dr. Michael Richards requested a motion to approve to establish the Dean's Discretionary Reserve Fund. Dr. Gary Mlady made the motion, Dr. Kendall Rogers 2<sup>nd</sup> motion. Motion carried.</p> |
| <b>11.0</b> | <b>Chief Executive Officer Report</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <b>Action</b>                                                                                                                                                                                           |
|             | <p>Ms. Jill Klar presented the CEO Report for acceptance. Her report entailed:<br/>Continuing to strength our partnership with First Choice Community Health.</p> <ul style="list-style-type: none"> <li>• New Clinics: <ul style="list-style-type: none"> <li>○ UNM Health Sciences/Rio Rancho Behavioral Health Clinic, opening scheduled for July 8, 2019.</li> <li>○ Spine Clinic moving to UNM Lovelace Rehab campus platform. Working with Dermatology &amp; Allergy to backfill the vacated Spine Clinic space. Spine Clinic will close on May 17<sup>th</sup> and reopen on May 20, 2019.</li> <li>○ Lovelace/UNM Rehab Hospital continues expansion and just opened the outpatient rehab clinic, which occurred this past month.</li> </ul> </li> </ul> | <p>Dr. Michael Richards requested a motion to approve the CEO Report. Dr. Kendall Rogers made the motion, Dr. Robert Schenck 2<sup>nd</sup></p>                                                         |

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|             | <ul style="list-style-type: none"> <li>○ Center for Telehealth &amp; UNM Medical Group will be making significant investments in technology that will allow us to move from a resource center to a program operator.</li> <li>○ Lobo Health is in the planning phase as a result of the Blue Cross/Blue Shield merger.</li> </ul> <ul style="list-style-type: none"> <li>● UNMMG will focus on Telehealth expansion and programs to increase access that will generate billable visits.</li> <li>● Team Health, combined with BC/BS &amp; Lobo Health to create a patient base of 10K, anchored to primary care. Medical Group will be developing and analyzing data for chronic care disease management programs for the lives that are part of this program.</li> <li>● Primary Care Expansion – three tracks Medical Group is looking at: <ul style="list-style-type: none"> <li>○ Clinic set up</li> <li>○ Partnership with existing clinics</li> <li>○ Acquisition</li> </ul> </li> <li>● Physician Recruitment Model</li> <li>● Standard tool reporting</li> </ul>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | <p>motion. Motion carried.</p>                                                                                                                                                                                                                                                                                                                                                                                                                   |
| <b>12.0</b> | <b>Chief Medical Officer Report</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            | <b>Action</b>                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|             | <p>Dr. Robb McLean introduced &amp; welcomed Renee Ayala. Renee is the new Quality Manager, replacing Daniel Astorga. Dr. McLean also recognized Deb Stephenson for all of her hard work and dedication to quality. The entire staff at Truman Clinic, Finance Group and Legal Department were also recognized by Dr. McLean for all of their work on the Truman Spend Project.</p> <ul style="list-style-type: none"> <li>● Provider Recruitment – developing strong recruiting platform and contracts for providers with specific areas of flexibility and creating clinical and administrative oversight.</li> <li>● South Campus Sports Medicine – assumed operation in November, 2018 and the expense for providing care for student athletes. MOU is structured to offset expenses incurred at the Hospital. The remaining expenses would go to the Medical Group for the operation of the clinic and administrative services. We are not required to pursue accreditation for this Clinic. Dr. McLean understands the accreditation was the standard and expectation for all Medical Group clinics under the leadership of Dr. Fritch. POC discussed &amp; recommended pursuing a mock accreditation visit to help guide us in what the true minimum requirements would be to meet standards. This has also been addressed with the Operations Committee and possible action to get this clinic accredited.</li> </ul> <p>Dr. McLean requested approval from the Board for the Nurse initiated protocol policy submitted by the Practice Oversight Committee (POC).</p> | <p>Dr. Michael Richards requested the Boards acceptance and endorsement of managements approach to support the Sports Medicine Clinic. Dr. Kendall Rogers made the motion and Dr. Gary Mlady 2<sup>nd</sup> motion. Motion carried.</p> <p>Dr. Michael Richards requested a motion to approval the Nurse Initiated Policy submitted by the POC. Motion made by Dr. Robert Schenck &amp; 2<sup>nd</sup> by Dr. Melissa Ivers. Motion carried.</p> |
| <b>13.0</b> | <b>Board Chairman Report</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | <b>Action</b>                                                                                                                                                                                                                                                                                                                                                                                                                                    |
|             | None.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                                                                                                                                                                                                                                                  |



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| <b>14.0</b> | <b>Physician Advisory Group Report</b>                                                                                                                                                                                                                                                                                                                                                                                                                                    | <b>Action</b>                                                                                                                                                                           |
|             | <p>Dr. Alex Rankin presented the Physician Advisory Group (PAG) report for acceptance. His report entailed:</p> <ul style="list-style-type: none"> <li>• Huron Operational Team attending PAG meetings</li> <li>• Recent PAG meetings included topics regarding student mistreatment, HSC Updates, Mission Excellence overview</li> <li>• Improved communications to the general faculty</li> <li>• First meeting of the PAG Mission Excellence Advisory Group</li> </ul> | <p>Dr. Michael Richards requested a motion to accept the Physician Advisory Group report. Dr. Melissa Ivers made motion &amp; Dr. Gary Mlady 2<sup>nd</sup> motion. Motion carried.</p> |
| <b>15.0</b> | <b>Vote to go into Executive Session</b>                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>Action</b>                                                                                                                                                                           |
|             | <p>Chairman Richards called for a motion to close the open Session and convene in Executive Session.</p>                                                                                                                                                                                                                                                                                                                                                                  | <p>Dr. Loretta Cordova de Ortega made the motion to approve. Dr. Gary Mlady, 2<sup>nd</sup> motion. Motion carried.</p>                                                                 |
| <b>16.0</b> | <b>Vote to Reconvene in Open Session</b>                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>Action</b>                                                                                                                                                                           |
|             | <p>Chairman Richards called for a motion to reconvene the Open Session of the Board meeting.</p> <p>It was noted for the minutes that the Board reviewed, accepted and approved only those matters described in section 15.0 were discussed in Executive Session. If necessary, final action will be brought to those matters will be taken in Open Session.</p>                                                                                                          | <p>Dr. Gary Mlady made the motion to approve. Dr. Kendall Rogers, 2<sup>nd</sup> motion. Motion carried.</p>                                                                            |
| <b>17.0</b> | <b>Meeting Adjourned</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                  | <b>Action</b>                                                                                                                                                                           |
|             | <p>There being no further business. Chairman Michael Richards asked for a motion to adjourn the Regular Session of the Board of Directors at 10:04 am.</p>                                                                                                                                                                                                                                                                                                                | <p>Dr. Loretta Cordova de Ortega made the motion to approve. Dr. Gary Mlady, 2<sup>nd</sup> motion. Motion carried.</p>                                                                 |

Dr. Donna Sigl, Secretary



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Dina Ortiz, Scribe



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