

BOARD OF TRUSTEES - OPEN SESSION AGENDA**November 19, 2021 @ 9:30 AM**<https://hsc-unm.zoom.us/j/91343180702> Meeting ID: 913 4318 0702 / Passcode: 725240

1-346-248-7799 / 913 431 807 02# 725240# US (Houston)

1-669-900-6833 / 913 431 807 02# 725240# US (San Jose)

- I. **CALL TO ORDER – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees**
- II. **ANNOUNCEMENTS (Informational – 10 Minutes)**
 - COVID-19/High Census Update – Mrs. Kate Becker, UNM Hospital CEO
- III. **ADOPTION OF AGENDA – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees (Approval/Action - 5 Minutes)**
- IV. **PUBLIC INPUT (Informational)**
- V. **APPROVAL OF THE MINUTES – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees**
 - October 29, 2021 UNM Hospital Board of Trustees Meeting Minutes (Approval/Action – 5 Minutes)
- VI. **MISSION MOMENT – Mrs. Kate Becker to Introduce Mr. Felix Funes, Director Security and Mrs. Anita Nevarez, Director Environmental Services (Informational – 10 Minutes)**
- VII. **ITEMS FOR APPROVAL – Mrs. Bonnie White, UNM Hospital CFO (Approval/Action – 15 Minutes)**
 - **Recommend for Approval by UNMH Board of Trustees**
 - Sg2 - Renew Analytics Subscription for Additional 2-Year Term (\$1,072,200 increase; Total Contract \$2,878,900)
 - Cerner Corporation – 5-Year Agreement Experian Health, Inc. Patient Financial Clearance and Document Imaging Software Services (\$1,278,829)
 - **Recommend for Approval by UNMH Board of Trustees and Advancement to HSC and Board of Regents**
 - Capital – UH Main Interventional Radiology Room 4 (IR-4) Equipment Replacement (\$575,000)
 - Capital – Lamberton Tenant Improvement (NTE \$3,000,000)
 - Capital – Senior Health Clinic (\$950,000 increase, revised project total \$9,700,000)
 - Capital – Comprehensive Movement Disorder Center (\$950,000 increase, revised project total \$9,700,000)
- VIII. **FINANCIAL UPDATE – Mrs. Bonnie White, UNM Hospital CFO**
 - Financial Update (Informational – 15 Minutes)
- IX. **UNM HOSPITAL TOWER PROJECT – Dr. Michael Chicarelli, UNM Hospital COO (Informational – 15 Minutes)**
- X. **UNM HOSPITAL NHT Vertical Expansion (\$41,000,000) – Dr. Michael Chicarelli, UNM Hospital COO; Bonnie White UNM Hospital CFO (Approval/Action – 25 Minutes; Recommend Approval by UNMH Board of Trustees and Advancement to HSC Committee and Board of Regents)**
- XI. **ADMINISTRATIVE REPORTS (Informational – 20 Minutes)**
 - Executive Vice President Update – Dr. Douglas Ziedonis
 - HSC Committee Update – Dr. Michael Richards
 - UNMH CEO Report – Mrs. Kate Becker
 - UNMH CMO Report – Dr. Irene Agostini
 - Chief of Staff Update – Dr. Nathan Boyd
- XII. **UNM HOSPITAL BOT COMMITTEE REPORTS (Informational – 10 Minutes)**
 - Finance Committee – Mr. Terry Horn
 - Audit & Compliance Committee – Mr. Terry Horn
 - Quality and Safety Committee – Mr. Kurt Riley
 - Native American Services Committee – Mr. Erik Lujan
- XIII. **CLOSED SESSION:**
 - **Roll Call Vote to close the meeting and to proceed in Closed Session – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustees (Approval/Action – Roll Call Vote)**
 - a. Discussion of limited personnel matters pursuant to Section 10-15-1.H (2), NMSA pertaining to the appointment and reappointment of medical providers to the medical staff of UNM Hospital and expansion of medical staff privileges for certain UNM Hospital medical staff providers, including the discussion of matters deemed confidential under the New Mexico Review Organization Immunity Act, Sections 41-9-1E(7) and 41-9-5, NMSA.
 - b. After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.
- XIV. **Certification that only those matters described in Agenda Item XII were discussed in Closed Session; consideration of, and final action on the specific limited personnel matters discussed in Closed Session – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustee (Approval/Action)**
- XV. **Adjourn Meeting – Mr. Del Archuleta, Chair, UNM Hospital Board of Trustee (Approval/Action)**

Board of Trustees Meeting Minutes 10 29 2021

Agenda Item	Subject/Discussion	Action/Responsible Person
Voting Members Present	Terry Horn, Trey Hammond, Del Archuleta, Erik Lujan, Kurt Riley, Tamra Mason, Michael Brasher, Monica Zamora, and Davin Quinn	
Ex-Officio Members Present	Kate Becker, Doug Ziedonis, Michael Richards, Rob Schwartz, Garnett Stokes, and Nathan Boyd	
Staff Members Present	Mike Chicarelli, Sara Frasc, Doug Brooks, Paula Williams, Ryan Randall, John Marek, Kori Beech, Bonnie White, Alex Sanchez, Scot Sauder, Eileen Sanchez, Brittney Turnbough, and Fontaine Whitney	
County Officials Present	Julie Morgas-Baca and Clay Campbell	
I. Call to Order	A quorum being established, Mr. Del Archuleta, Chair, called the meeting to order at 10:05 AM	
II. Announcements	N/A	
III. Adoption of Agenda	Mr. Del Archuleta, Chair, requested any revisions to the Agenda, hearing none, he requested a motion to adopt the Agenda.	Mr. Michael Brasher made a motion to adopt the agenda. Mr. Terry Horn seconded the motion. Motion passed with no objections.
IV. Public Input	Several UNM Hospital employees/Union Members voiced their concerns on current conversations with the hospital management and leadership stating that even though leadership is trying to make some efforts the Union still has concerns regarding the status of the facility, staffing, effects of current staff population, staff turn-over, cardiac monitors, CT scanners, travel nurses, retention bonuses and ability to provide care for patients. After the public input concluded, Chair Archuleta said the UNM Hospital Board of Trustees and management appreciates staff members, their input and them coming forth and relaying commentary.	
V. Approval of Minutes	Mr. Del Archuleta, Chair, asked for any revisions to the September 24, 2021 UNM Hospital Board of Trustees Meeting Minutes. Hearing no revisions, Chair Archuleta requested a motion to approve the September 24, 2021 UNM Hospital Board of Trustees Meeting Minutes.	Mr. Michael Brasher made a motion to approve the September 24, 2021 UNM Hospital Board of Trustees Meeting Minutes. Mrs. Monica Zamora seconded the motion. The motion passed with Mr. Del Archuleta abstaining from the vote as he did not attend the September Meeting.
VI. UNM Hospital Board of Trustees Policies (policies in Open Session BoardBook)	<p>Mrs. Bonnie White, UNM Hospital CFO, presented the below policies. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the policies as presented by Mrs. Bonnie White. Mr. Terry Horn stated that the UNMH BOT Finance Committee Policy was discussed and approved recommendation of approval by the full Board of Trustees with changes as requested.</p> <ul style="list-style-type: none"> • UNM Hospital Board of Trustees Finance Committee Policy • UNM Hospital Board of Trustees Patient Payment Policy • UNM Hospital Discount Policy 	Mr. Michael Brasher made a motion to approve the policies as presented by Mrs. Bonnie White (with changes as requested). Mr. Trey Hammond seconded the motion. Motion passed with no objections.

	<p>Mrs. Bonnie White, UNM Hospital CFO, presented the UNM Hospital Board of Trustees Audit and Compliance Committee Policy. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the Audit and Compliance Policy as presented by Mrs. Bonnie White.</p> <p>Dr. Michael Chicarelli, UNM Hospital COO, presented the below policies (policies in Open Session BoardBook). Dr. Chicarelli stated that if the policies are approved at today's meeting, they will be sent to the Policy Manager for formatting and editing into final form.</p> <ul style="list-style-type: none"> • UNM Hospital Board of Trustees Policy on Public Participation in Board Meetings • UNM Hospital Board of Trustees Quality and Safety Committee Policy • UNM Hospital Board of Trustees Governing Body Approval of Quality Assessment Performance Improvement Policy • UNM Hospital Board of Trustees Governing Body Approval of Radiological Services Policy • UNM Hospital Board of Trustees Patient Grievance Policy <p>After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the policies as presented by Dr. Michael Chicarelli. Mr. Erik Lujan stated that the UNMH BOT Quality and Safety Committee Policy was discussed and approved recommendation of approval by the full Board of Trustees with changes as requested.</p> <p>Dr. Michael Chicarelli, UNM Hospital COO, presented the below policies (policies in Open Session BoardBook), which are being requested to be discontinued and archived.</p> <ul style="list-style-type: none"> • UNM Hospital Board of Trustees Orientation Policy: UNM Hospital Administration is commented to make sure new Board Members receive orientation that cover history and new events of the hospital. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the request to discontinue and archive policy as presented by Dr. Michael Chicarelli. • UNM Hospital Board of Trustees Statement of Strategic Planning Policy: UNM Hospital Administration has and will continue to involve the Board of Trustees in strategic planning as outlined in Board of Regents Policy Manual 3.6. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the request to discontinue and archive policy as presented by Dr. Michael Chicarelli. • UNM Hospital Board of Trustees Advisory Board Member Nomination and Invitation Policy: The Board has the right to create advisory boards or invite individuals to serve in an advisory role as outlined in Board of Regents Policy Manual 3.6. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the request to discontinue and archive policy as presented by Dr. Michael Chicarelli. 	<p>Mr. Terry Horn made a motion to approve the UNM Hospital Board of Trustees Audit and Compliance Committee Policy as presented by Mrs. Bonnie White. Mr. Michael Brasher seconded the motion. Motion passed with no objections.</p> <p>Mr. Michael Brasher made a motion to approve the policies as presented by Dr. Michael Chicarelli (with changes as requested). Mr. Erik Lujan seconded the motion. Motion passed with no objections.</p> <p>Mr. Michael Brasher made a motion to approve discontinuation and archival of the UNM Hospital Board of Trustees Orientation Policy. Mr. Trey Hammond seconded the motion. Motion passed with no objections.</p> <p>Dr. Tamra Mason made a motion to approve discontinuation and archival of the UNM Hospital Board of Trustees Statement of Strategic Planning Policy as presented by Dr. Michael Chicarelli. Mr. Michael Brasher seconded the motion. Motion passed with no objections.</p> <p>Mr. Michael Brasher made a motion to approve discontinuation and archival of the UNM Hospital Board of Trustees Advisory Board Member Nomination and Invitation Policy as presented by Dr. Michael Chicarelli. Mrs. Monica Zamora seconded the motion. Motion passed with no objections.</p>
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<p>VII. Capital Project Approvals - UNM Hospital New Tower Project</p>	<p>Mrs. Kate Becker, UNM Hospital CEO, stated that the Capital Project Approval for the New Hospital Tower - Specific Project Professional Liability Insurance – HDR and FBT (\$950,000) was discussed in detail at the UNMH BOT Finance Committee Meeting (write-up in BoardBook). Mrs. Becker stated that the Board of Trustees and the Board of Regents approved the contract with HDR Architecture and FBT Architects which included this expanded liability insurance coverage; however, when we finalized the numbers in the contract it included a \$950,000 premium for this additional insurance to protect the University in the event of an occurrence that involved the architect so we are asking the Board of approve the overage. Mr. Scot Sauder, HSC Sr. Legal Counsel, agreed this is an already approved Architect Agreement by the Board of Regents and these provisions are in that Architect Agreement. Mr. Sauder explained the professional liability insurance was added to the Architect Agreement because several years ago Mr. Sauder was directed by the Board of Regents to ensure that on each Architecture project in which the Health Sciences Center was involved had a dedicated insurance policy, a policy dedicated exclusively to that project and that the amount of insurance provided by the Architect(s) was commensurate to the risk we were taking depending on the size of the project. After discussion, Mr. Del Archuleta, Chair, requested a motion to approve the New Hospital Tower Specific Project Professional Liability Insurance, which was also discussed in detail at the UNMH BOT Finance Committee and approved recommendation of approval by the full Board of Trustees.</p> <p>Dr. Michael Chicarelli presented the New Hospital Tower Project Low Voltage Communications System (\$16,977,398) for review and approval (Write-Up in BoardBook). After discussion, Mr. Terry Horn, Chair, stated that the UNMH BOT Finance Committee discussed and approved recommendation of approval by the full Board of Trustees.</p>	<p>Mr. Terry Horn made a motion to approve the Capital Project Approval for the New Hospital Tower - Specific Project Professional Liability Insurance as discussed with the confirmation that having this policy in place would not limit the hospital's ability to recover errors and omissions from HDR and/or FBT and the hospital would still have the ability to recover and could still recover any amounts; and that it is not in violation of any anti-donation clause. Mr. Michael Brasher seconded the motion. The motion passed with no objections.</p> <p>Mr. Terry Horn made a motion to approve the Capital Project Approval for New Hospital Tower Low Voltage Communications System as presented by Dr. Michael Chicarelli. Mrs. Monica Zamora seconded the motion. Motion passed with no objections.</p>
<p>VIII. Closed Session</p>	<p>At 11:10 AM Mr. Del Archuleta, Chair, requested a motion to close the Open Session of the meeting and move into Closed Session.</p>	<p>Mr. Trey Hammond made a motion to close the Open Session and move to the Closed Session. Mr. Michael Brasher seconded the motion. Per Roll Call, the motion passed.</p> <p>Roll Call: Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Terry Horn – Yes Mrs. Monica Zamora – Yes Mr. Erik Lujan – Yes Mr. Michael Brasher – Yes Mr. Trey Hammond – Yes Dr. Davin Quinn – Yes</p>

Vote to Re-Open Meeting	At 12:23 PM Mr. Del Archuleta, Chair, requested a roll call motion be made to close the Closed Session and return the meeting to the Open Session.	Mr. Michael Brasher made a motion to close the Closed Session and return to the Open Session. Dr. Tamra Mason seconded the motion. Per Roll Call, the motion passed. Roll Call: Mr. Del Archuleta – Yes Kurt Riley – Yes Dr. Tamra Mason – Yes Mr. Terry Horn – Yes Mrs. Monica Zamora – Yes Mr. Erik Lujan – Yes Mr. Michael Brasher – Yes Mr. Trey Hammond – Yes Dr. Davin Quinn – Not Present
Certification	After discussion and determination where appropriate, of limited personnel matters per Section 10-15-1.H (2); and discussion and determination, where appropriate of matters subject to the attorney-client privilege regarding pending or threatened litigation in which UNMH is or may become a participant, pursuant to Section 10-15-1.H (7); and discussion of matters involving strategic and long-range business plans or trade secrets of UNMH pursuant to Section 10-15-1.H (9), NMSA, the Board certified that no other items were discussed, nor were actions taken.	Mr. Kurt Riley made a motion to approve the Certification. Mr. Michael Brasher seconded the motion. The motion passed with no objections.
IX. Adjournment	The next scheduled Board of Trustees Meeting will take place Friday, November 19, 2021 at 9:30 AM, via Zoom Conference Call. There being no further business, Mr. Del Archuleta, Chair, requested a motion to adjourn the meeting.	Mr. Michael Brasher made a motion to adjourn the meeting. Mrs. Monica Zamora seconded the motion. The motion passed unanimously. The meeting was adjourned at 12:25 PM.

Dr. Tamra Mason, Secretary
 UNM Hospital Board of Trustees

Mission Moment UNMH BOT 11 19 2021 Anita Nevarez and Felix Funes FINAL



Mission Moment Letter of Appreciation

UNM HOSPITAL BOARD OF TRUSTEES

FRIDAY, NOVEMBER 19, 2021

FELIX FUNES, DIRECTOR SECURITY

ANITA NEVAREZ, DIRECTOR ENVIRONMENTAL SERVICES

E-Mail from Patient - Recognition of Staff

September 16, 2021

On August 30, 2021, my husband took me to the Emergency Room about 3:00 PM. I writing to tell you all this so you will know how I feel. I tripped at home, for not paying attention, my husband (of almost 53 years) and I had gone out riding for the day. My husband wanted to take me out for a late lunch/early dinner. I suggested lets just go home, we have plenty of food there, he said ok. We got home, we were both very happy we got to go out and get some fresh air. My husband went into our bedroom, turned on some music and I went to the kitchen, went into the other room were the refrigerator is and was not paying attention because I was into the music. I started being a clown and started dancing and before I knew it, I tripped and fell. I knew I was going to hit hard on the ceramic tile so I kind of twisted so I wouldn't fall on my chest. I slid on the tile and hit the box freezer we have in the room. As I was falling, I yelled for my husband and he came running. I told him don't touch me, I knew I was bad. I had him help me up onto a chair. He went to get the care out of the yard and walked me out. We went to UNM Hospital Emergency Room and there were so many people there. The Security Guard offered my husband a wheelchair for me. So, now we are playing the waiting game. I did not get checked in until after 7:00 PM.

Here is where I start with the employees of the hospital. It starts, of course, with the Security Guard. The male nurse that checked me in was very apologetic and would come and check on me to keep us informed that there was still no room for me. The emergency doctor also came by several times to check on me to say they still didn't have a room for me.

Of course, I was crying like a big baby but we did not know the extent of my injury. This also goes out to the staff on the 3rd floor S, the Orthopedics floor, thank you, Jorge, Mario, Ben, Rose and the other nurses there that attended to me. I can't remember their names but would like to know them.

I went to the Emergency Room on Friday, August 30th but could not be seen because the main Orthopedic Doctor was not in that night and because they did not have rooms, I stayed Friday, Saturday and Sunday out in the hall. On Monday I went into surgery, you see, by that time, Dr. Benson was in and got the ball rolling. I was told that I did a lot of damage to my shoulder; he had to go in and put a plate and screws. I stayed in the hall of the 3rd floor S because there were still no rooms. I didn't care because the staff was great and taking care of me. All I ever asked is if I would be home for my 69th birthday. I turned 69 at UNM Hospital! I was still in the hall until August 4th. I got to go home the day after my birthday.

If this sounds like I'm complaining – totally NO, the opposite! You have a great team up to and including one very nice cleaning lady. So finally to the end of this email please do something for all of them. They represented your hospital to the highest degree and showed me compassion. I am sending this to KOB Pay It Forward to see what they can do.

Teamwork



BOT Sg2_Analytics Subscription Renewal 11.17.2021



**UNM Hospital Board of Trustees
November 2021**

Request for Approval

SG-2, LLC

Ownership:

5250 Old Orchard Road
Skokie, IL 60077

Officer Information:

Kimberly Brady, Vice President
John Becker, Senior Vice President

Source of Funds: UNM Hospitals Operating Budget

Description: Request to renew the current Agreement for an additional two (2) year term with SG-2, LLC (“Sg2”) for the purchase of Sg2 Analytics Subscription(s), which includes, Sg2 National Analytics, Sg2 Edge Analytics and Sg2 Intelligence Subscription (the “Analytics Subscription”), for UNM Hospitals (“UNMH”) UNM Sandoval Regional Medical Center (“SRMC”) and UNM Medical Group, Inc. collectively referred to herein as the “UNMHSC”)

This Analytics Subscription provides online analytics with timely research and expert analysis to help UNMHSC leaders plan for and prioritize new initiatives, advance clinical program development and validate capital requests. The data driven insights bring clarity to partnership discussions, illuminate the most important channels and aligns organization-wide initiatives. Analytics and intelligence resources are available 24/7 and include the industry’s leading organizational forecasting model, in and outpatient market estimates, market demographics, insurance coverage estimates, Sg2’s care grouper, AMS and Patient Flow.

The Analytics Subscription renewal provides discounted pricing based on an additional two year renewal term through June 30, 2025.

Process: Sole Source - UNMH intends to make a sole source purchase in accordance with section 13-1-126 NMSA.

Current Agreement: SG-2, LLC

Current Term: 12/15/2018 through 06/30/2023

Current Contract Amount: Initial three (3) year term: \$999,500; 1st Renewal Term: \$797,200

Contract Term: Anticipated effective date is July 1, 2023 and will continue for a period of Two (2) years, consistent with the option to renew allowable under the NM Procurement Code.

Termination Provision: Either party may terminate for cause if the other party fails to cure a breach within thirty (30) days after receipt of written notice specifying the breach.

Renewal Amount: Total renewal amount is estimated at \$1,072,200 over the two-year renewal term. Total contract award is estimated at \$2,878,900 over the term of the Contract. Contract reflects a 15% savings over list price.

BOT Cerner_Experian Patient Financial Clearance 11-17-21



**UNM Hospital Board of Trustees
November 2021**

Approval

Cerner Corporation

Ownership:

2800 Rockcreek Parkway
Kansas City, MO 64117

Officer Information:

Brent Shafer, Chairman
Zane Burke, President

Source of Funds: UNM Hospitals Operating Budget

Description: Request a five (5) year Agreement with Cerner Corporation (“Cerner”) for the purchase of Experian Health, Inc. Patient Financial Clearance and Document Imaging Software Solution Services (“Software System”), which includes Subscription Services, Transaction Services, Professional Services, Managed Services, and Educational Services and Maintenance for the UNM Hospitals (“UNMH”), UNM Sandoval Regional Medical Center (“SRMC”) and UNM Medical Group, Inc.

The Agreement provides pricing for the installation and support of the Patient Financial Clearance Software System to assure the organization meets the regulations pertaining to New Mexico Senate Bill 71, the Patients’ Debt Collection Protection Act. The expectation is to govern the debt collection activities of New Mexico hospitals, restricting these activities until a screening for financial assistance eligibility is completed. The State of New Mexico adopted SB71, which requires health care facilities to screen patients for financial assistance eligibility prior to discharge from inpatient or outpatient services.

Projected Cost for Initial Term: \$1,278,829 total contractual value for a five (5) year Initial Term amount to be funded out of operating cash.

Process: Sole Source - UNMH intends to make a sole source purchase in accordance with section 13-1-126 NMSA.

Previous Contract: N/A

Previous Term: N/A

Previous Contract Amount: N/A

Contract Term: Anticipated effective date is January 1, 2022 and will continue for a period of five (5) years, with option to renew on mutual agreement consistent with the NM Procurement Code

Termination Provision: Termination for cause as a result of a material breach that has not been cured and/or waived within 60 days after written notice has been provided by the non-breaching party.

Contract Amount: Total contract award is estimated at \$1,278,829 over the term of the contract.

BOR Interventional Rad Room 4 reno and replace

11.17.2021



CAPITAL PROJECT APPROVAL

PROJECT NAME: UH Main – Interventional Radiology Room 4 (IR-4) Equipment Replacement

DATE: November 2021

RECOMMENDED ACTION:

As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for the **Interventional Radiology Room 4 Equipment Replacement**. For the project described below, UNM Hospital requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:

Construction services are needed to renovate the existing room, specifically adding a door to the control room, increasing the size of the corridor door, replacing ceiling and floor finishes, and to replace the existing Biplane Scanner with a newer model, along with its associated equipment.

RATIONALE:

The existing Biplane scanner has reached the end of its useful life and the Radiology Department wishes to upgrade this important piece of medical equipment, to improve scanner accuracy, diagnostic care, and enhance staff and patient experience by improving the existing work space and staff circulation within the room.

PURCHASING PROCESS:

The construction project will be procured through a Vizient Job Order Contract (JOC) for construction services. Professional design services will be procured through the Cooperative Educational Services (CES) Contract for Professional Services.

FUNDING:

Total project budget not to exceed \$575,000 from the UNMH Hospital Capital Improvement Funds and may be funded over multiple fiscal years.

BOR Lamberton Tenant Improvements 11.17.2021



CAPITAL PROJECT APPROVAL

PROJECT NAME: Lamberton Tenant Improvement

DATE: November 2021

RECOMMENDED ACTION:

As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for **The Lamberton Tenant Improvement**. For the project described below, UNM Hospital requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:

The project scope includes an internal tenant improvement for portions of the first and second floor of the Lamberton facility acquisition and focuses on upgrades to the flooring, ceiling, lighting, security and internal finishes. The renovation will provide for necessary upgrades of clinical and non-clinical spaces to meet current code requirements to aid in the relocation of the programs.

RATIONALE:

To allow for the build of the UNMH Crisis Triage Center (CTC), the Programs for Children and Adolescents (PFCA) and Physician Access Line (PALS) will be displaced and relocated to the Lamberton facility. Without the relocation of these programs, the Crisis Triage Center project will be unable to advance.

PURCHASING PROCESS:

Pricing was secured utilizing the UNM Job Order Contract (JOC).

FUNDING:

Total project budget not to exceed \$3,000,000 from the UNMH Hospital Capital Improvement Funds.

BORSenior Health Clinic 1162021



CAPITAL PROJECT RE-APPROVAL

PROJECT NAME: SENIOR HEALTH CLINIC

DATE: November 2021

RECOMMENDED ACTION:

As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for the **Senior Health Clinic**. For the project described below, UNM Hospital requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:

Requesting an increase from \$8,750,000 to \$9,700,000. The original project scope included design and construction services to construct a new Senior Health Clinic for UNM Hospital. As the new work has progressed, the construction phase of the project has encountered multiple unforeseen conditions, construction material cost increases, and cost estimates below actual bids received. This request is for additional funding to address these costs and provide contingency funding to support the remainder of the project.

RATIONALE:

New Mexico's demographic trends indicate that there is a significant increase to our aging population and is expected continue to rise over the next 10 years. The surge in the aging population results in a need to address senior health services by expanding the capacity with a new Senior Health Clinic. This new clinic will provide improved functionality to support an increase in examination and support spaces contained within a single facility to deliver essential senior health services. The facility will be designed and constructed to utilize healthy, sustainable, and flexible environments to enhance patient care while improving efficiency.

PURCHASING PROCESS:

Professional Services- UNMH Request for Proposals

Construction Services- UNMH Request for Proposals

FUNDING:

Total construction budget not to exceed \$9,700,000 from the UNMH Hospital Capital Improvement Funds. This is an increase of \$950,000 from the original \$8,750,000 request approved on the Regents Consent Docket of September 17, 2019.

BOR Movement Disorder Center 11162021



CAPITAL PROJECT RE-APPROVAL

PROJECT NAME: COMPREHENSIVE MOVEMENT DISORDER CENTER

DATE: November 2021

RECOMMENDED ACTION:

As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for the **Movement Disorder Center**. For the project described below, UNM Hospital requests the following actions, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval

PROJECT DESCRIPTION:

Requesting an increase from \$8,750,000 to \$9,700,000. The original project scope included design and construction services to construct a new Movement Disorder Center for UNM Hospital. As the new work has progressed, the construction phase of the project has encountered multiple unforeseen conditions, construction material cost increases, and cost estimates below actual bids received. This request is for additional funding to address these costs and provide contingency funding to support the remainder of the project.

RATIONALE:

There are approximately 10,000 people with movement disorders including Parkinson's disease, in New Mexico and unfortunately, there is not a facility within the state to provide specialized levels of care. The new Comprehensive Movement Disorders Center will be able to provide space for clinical trials, research, education and access to services to support movement disorders which is vital to New Mexico's aging population and our community. The facility will be designed and constructed to utilize evidence-based design strategies to create a healthy, safe, therapeutic and inviting environment for quality patient care and satisfaction.

PURCHASING PROCESS:

Professional Services- UNMH Request for Proposals

Construction Services- UNMH Request for Proposals

FUNDING:

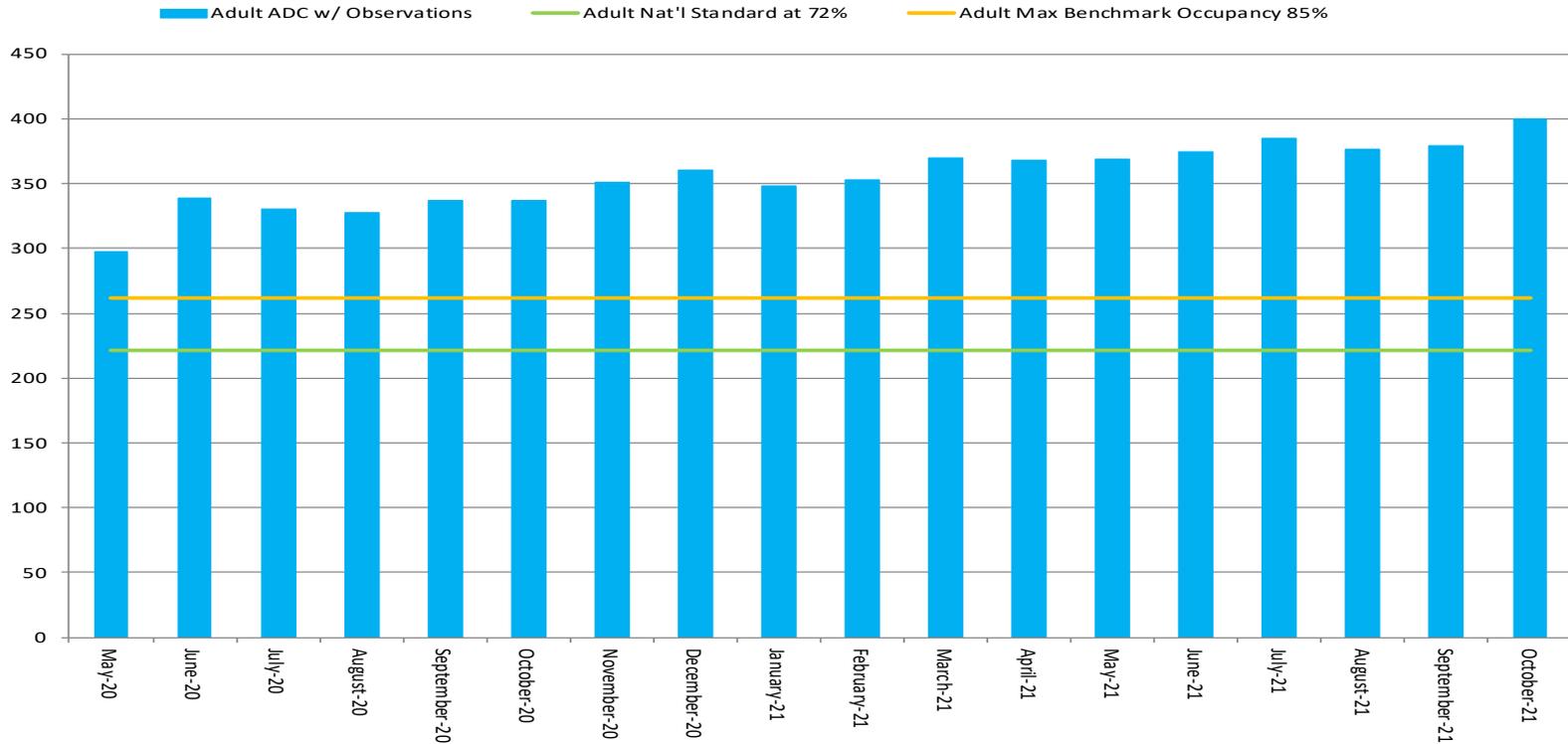
Total construction budget not to exceed \$9,700,000 from the UNMH Hospital Capital Improvement Funds. This is an increase of \$950,000 from the original \$8,750,000 request approved on the Regents Consent Docket of September 17, 2019.

PD 4 BoT Finance October21 Presentation

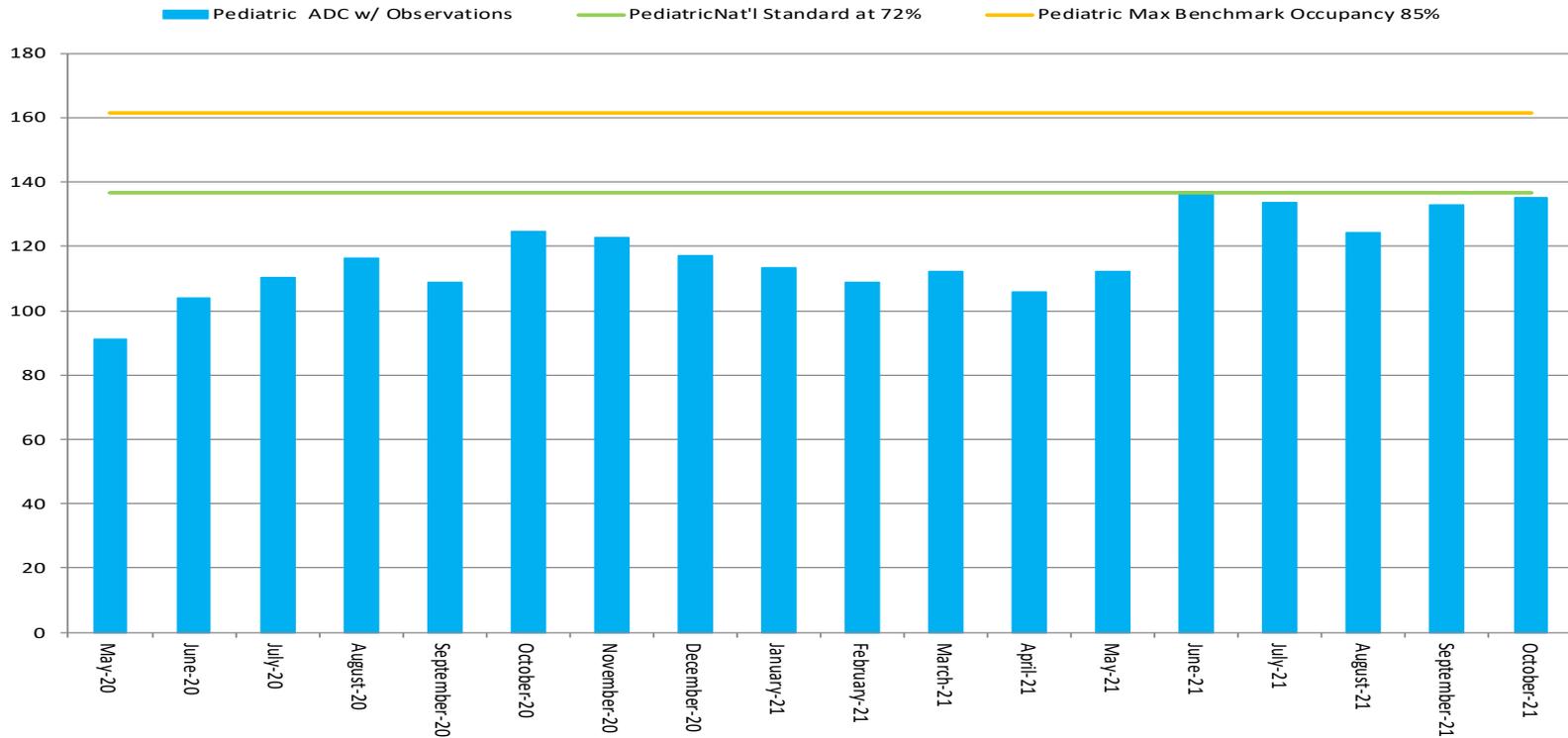
UNM Hospital

Financial Update
Through October 2021

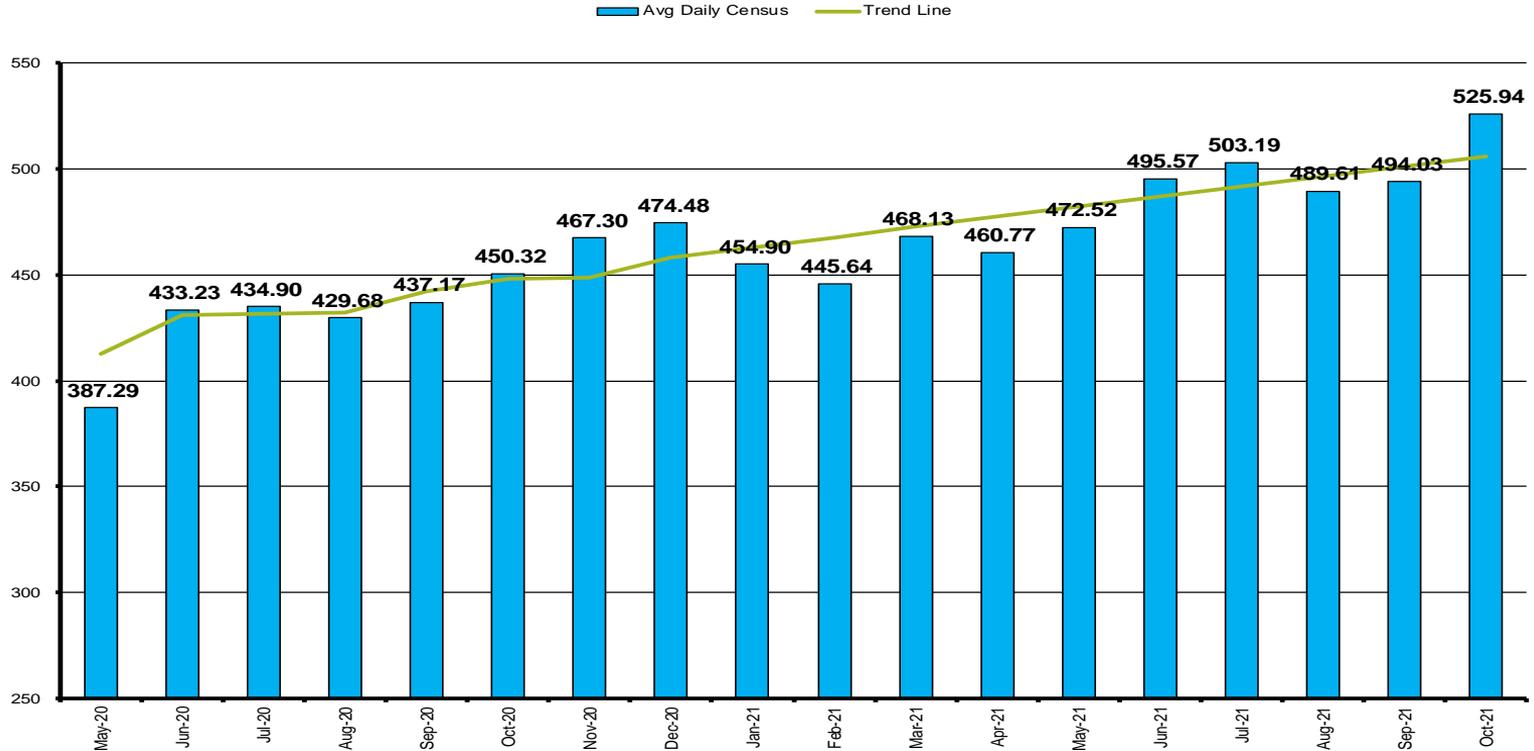
UNM Hospital Adult Capacity Through October 2021



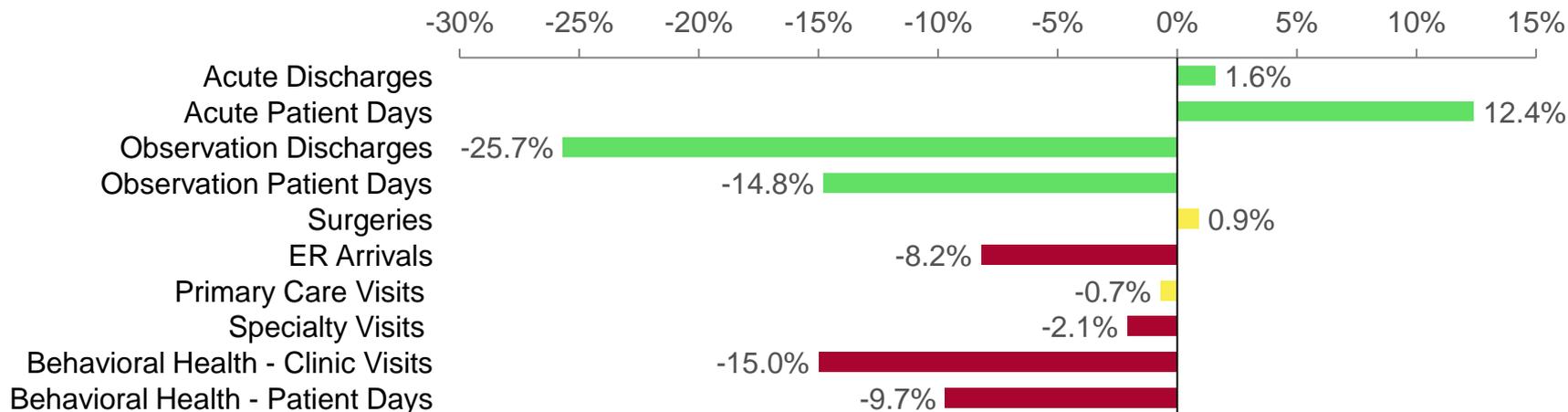
UNM Hospital Pediatric Capacity Through October 2021



UNM Hospital Average Daily Census Through October 2021

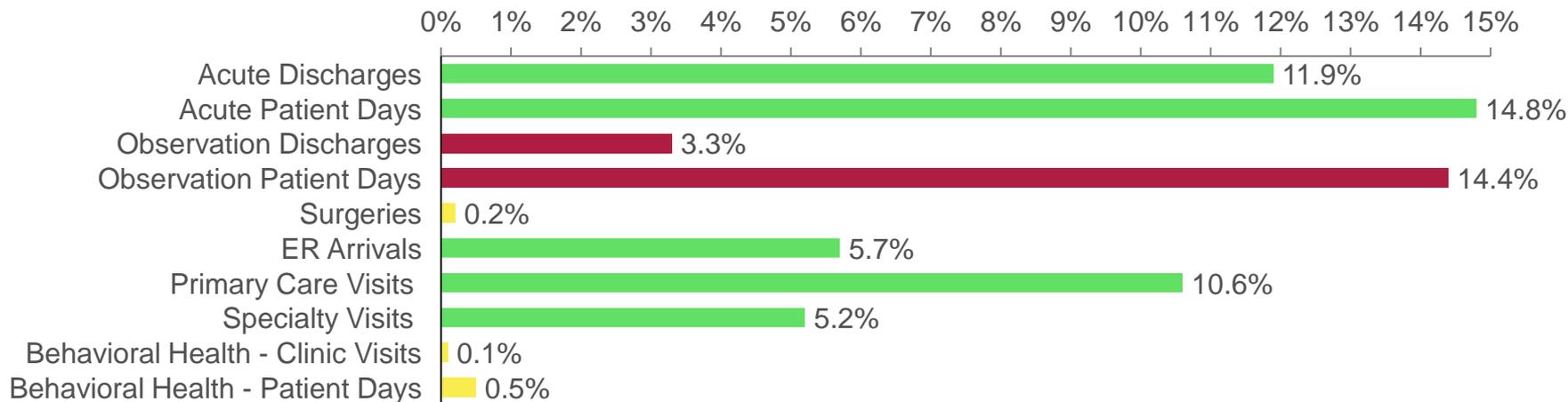


UNM Hospital YTD Stats Variance to Budget Through October 2021



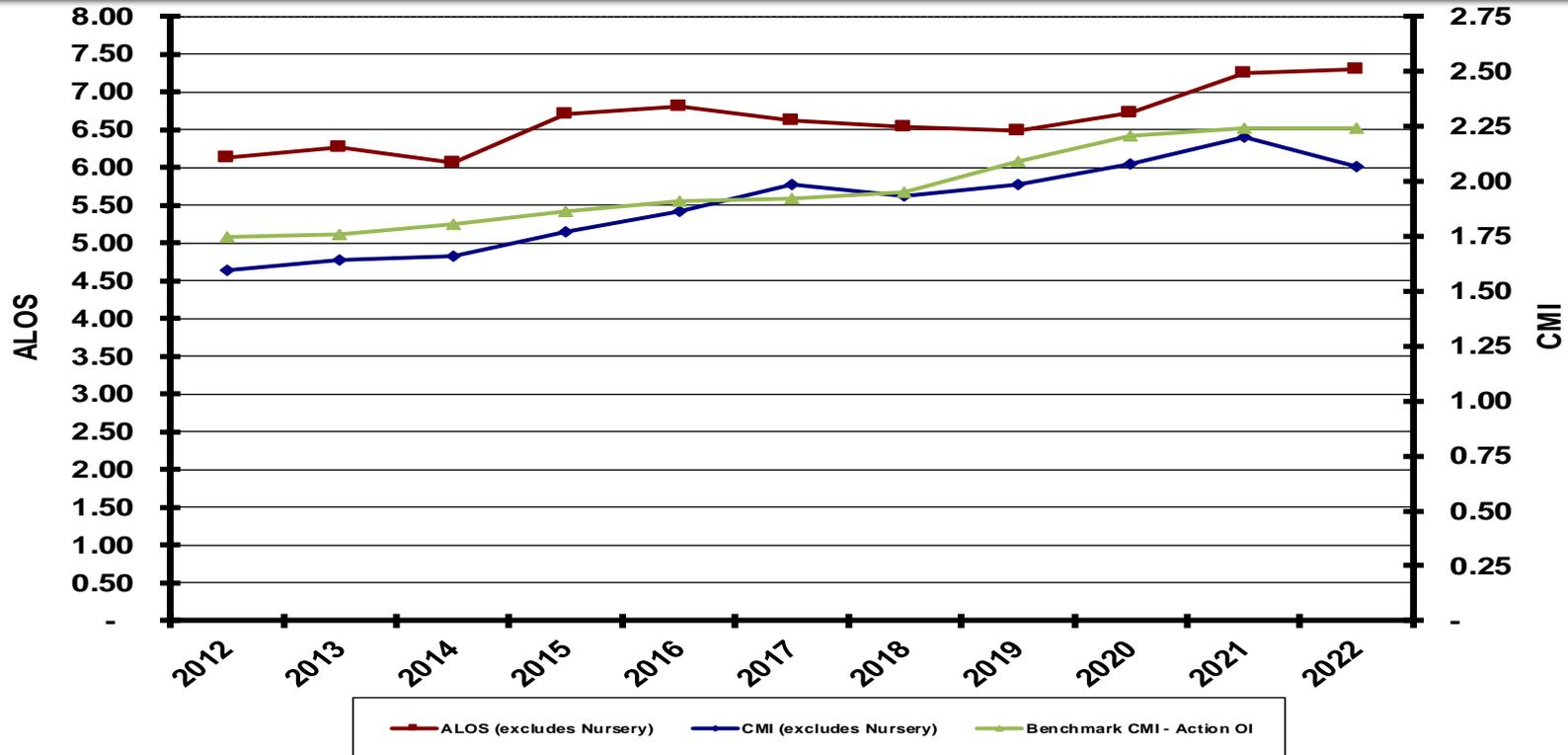
	MTD Actual	MTD Budget	MTD Variance	MTD % Variance	YTD Actual	YTD Budget	YTD Variance	YTD % Variance
Acute Discharges	2,114	2,100	14	0.7%	8,469	8,332	137	1.6%
Acute Patient Days	16,304	13,874	2,430	17.5%	61,902	55,050	6,852	12.4%
Observation Discharges	711	1,095	(384)	-35.1%	3,253	4,380	(1,127)	-25.7%
Observation Patient Days	1,071	1,389	(319)	-22.9%	4,698	5,512	(814)	-14.8%
Surgeries	1,709	1,726	(17)	-1.0%	6,947	6,886	61	0.9%
ER Arrivals	7,068	8,252	(1,184)	-14.3%	30,043	32,741	(2,698)	-8.2%
Primary Care Visits	18,844	15,933	2,911	18.3%	63,991	64,422	(431)	-0.7%
Specialty Visits	29,296	30,312	(1,016)	-3.4%	120,106	122,640	(2,534)	-2.1%
Behavioral Health - Clinic Visits	15,919	19,441	(3,523)	-18.1%	66,852	78,681	(11,829)	-15.0%
Behavioral Health - Patient Days	1,904	2,061	(157)	-7.6%	7,447	8,245	(798)	-9.7%

UNM Hospital YTD Stats Variance to Prior YTD Through October 2021



	MTD Actual	Prior MTD	MTD Variance	MTD % Variance	YTD Actual	Prior YTD	YTD Variance	YTD % Variance
Acute Discharges	2,114	1,915	199	10.4%	8,469	7,571	898	11.9%
Acute Patient Days	16,304	13,960	2,344	16.8%	61,902	53,942	7,960	14.8%
Observation Discharges	711	812	(101)	-12.4%	3,253	3,149	104	3.3%
Observation Patient Days	1,071	1,131	(61)	-5.4%	4,698	4,105	593	14.4%
Surgeries	1,709	1,760	(51)	-2.9%	6,947	6,933	14	0.2%
ER Arrivals	7,068	5,650	1,418	25.1%	30,043	28,423	1,620	5.7%
Primary Care Visits	18,844	17,655	1,189	6.7%	63,991	57,883	6,108	10.6%
Specialty Visits	29,296	28,279	1,017	3.6%	120,106	114,121	5,985	5.2%
Behavioral Health - Clinic Visits	15,919	16,274	(355)	-2.2%	66,852	66,774	78	0.1%
Behavioral Health - Patient Days	1,904	1,640	264	16.1%	7,447	7,410	37	0.5%

UNM Hospital CMI and ALOS Through October 2021



UNM Hospital Executive Summary Through October 2021

UNM Hospitals	Action OI Benchmark	Oct-21	YTD	YTD Budget	% Budget YTD	Prior YTD	% Growth
ALOS		7.71	7.31	6.61	-10.63%	7.12	-2.59%
Case Mix Index		2.03	2.07	2.20	-6.09%	2.19	-5.37%
CMI Adjusted Patient Days *	59,230	65,584	263,749	251,618	4.82%	244,635	7.81%
Net Core Patient Revenues (\$ in thousands)		\$ 87,613	\$ 354,289	\$ 350,230	1.16%	\$ 354,061	0.06%
Total Operating Expenses** (\$ in thousands)		\$ 118,786	\$ 463,608	\$ 440,317	-5.29%	\$ 433,729	-6.89%
Total Operating Expenses*** (\$ in thousands)		\$ 118,403	\$ 462,210	\$ 439,203	-5.24%	\$ 431,903	-7.02%
Net Operating Income (\$ in thousands)		\$ (14,469)	\$ (32,608)	\$ (38,826)	16.02%	\$ (16,951)	-92.37%
Net Income (\$ in thousands)		\$ (4,260)	\$ 2,217	\$ (6,819)		\$ 39,989	
Net Core Revenue/CMI Adj Patient Day		\$ 1,336	\$ 1,343	\$ 1,392	-3.49%	\$ 1,447	-7.19%
Cost**/CMI Adj Patient Day	\$ 1,942	\$ 1,811	\$ 1,758	\$ 1,750	-0.45%	\$ 1,773	0.86%
Cost***/CMI Adj Patient Day	\$ 1,942	\$ 1,805	\$ 1,752	\$ 1,746	-0.40%	\$ 1,765	0.74%
FTEs		7,252	7,022	7,168	2.04%	6,690	-4.95%

* CMI Adjusted Patient Days (Adjusted Patient Days X CMI) is to account for the outpatient activities in the hospital and the relative acuity of the patients. CMI is a relative value assigned to a diagnosis-related group. Adjusted patient days (Patient Days X (Gross Patient Revenue/Gross Inpatient Revenue)) is to account for outpatient and other non-inpatient activities in the Hospital. Action OI benchmark is a quarterly report and for April - June 2021 the 50th percentile is 177,691. The metric above divided by three months for comparative purposes.

** Operating expenses exclude Contract Retail Pharmacy Expense

*** Operating expenses exclude Contract Retail Pharmacy & HS Exec Initiatives

NHT cost update 11.17.21



NEW HOSPITAL TOWER FINANCIAL UPDATE
NOVEMBER 17, 2021

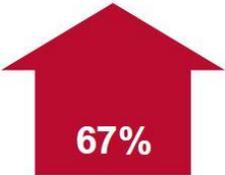
Material Shortage and Costs

Construction Cost Issues

- Delayed, sometimes unreliable delivery times.
- Higher expenses for personal protective equipment
- Employee shortages/shut downs due to quarantines
- Extreme winter weather in Texas that knocked out production facilities, earthquake and fire in Japan, hurricanes in Louisiana
- Shortages of raw materials
- Supply chain issues

Material Pricing

Steel  **91-119%** | Steel rebar skyrocketed 119% between Q1 2021 and Q3 2021 while structural steel prices rose 91% between Q4 2020 and Q2 2021 (Gordian November, Gordian, May)

Copper & Brass soared 67% between April 2020 to August 2021 | **Copper & Brass**  **67%**

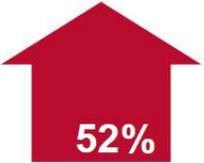
PVC  **270%** | PVC prices up 270% from March 2020 to March 2021 Due to extreme weather conditions and general demand as well as disruption of key ingredients due to Hurricane Ida. (2021 Construction Inflation Alert, April 2021)

Material Pricing

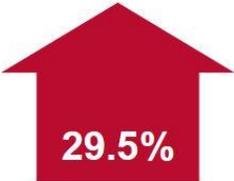
There has been a sharp decline in lumber and wood products in recent months however the increase from April 2020 to August 2021 remains at 52%.

(Associated General Contractors, 2021)

Lumber



Construction
Plastics



Plastic construction products increased 29.5% between April 2020 and August 2021

(Associated General Contractors, 2021)

Prepared Asphalt, tar roofing and siding products rose 13.1%
Between September 2020 and September 2021

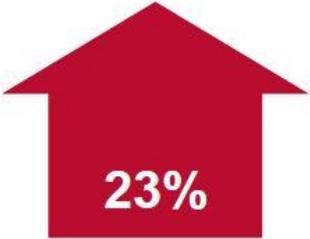
(Associated General Contractors, 2021)

Asphalt
Roofing &
Siding



Material Pricing

Sheetrock &
Exterior
Sheathing



Wallboard & glass mat products rose 23% between September 2020 and September 2021

(Associated General Contractors, 2021)

Diesel fuel increased 88.7% between September 2020 and September 2021 to its highest level in nearly three years

(2021 Construction Inflation Alert, 2021)

Diesel



Drivers of Cost Escalation

- Concrete
- Drywall
- Resilient flooring
- Elevators
- Electrical
- Mechanical

Budget Summary

	Phase I and II (Garage)	Phase III (Tower)	Totals
Construction, Other Fees, NMGR, AMPO	\$ 110,056,720	\$ 411,502,219	\$ 521,558,940
A&E and Project Administration	\$ 7,953,732	\$ 25,497,239	\$ 33,450,971
Program Management	\$ 1,412,618	\$ 6,055,570	\$ 7,468,188
HUD Fees	\$ -	\$ 30,376,300	\$ 30,376,300
Total Project (before Furniture, Fixtures Equipment)	<u>\$ 119,423,070</u>	<u>\$ 473,431,329</u>	<u>\$ 592,854,399</u>
Furniture, Fixtures, Equipment	<u>\$ 1,230,353</u>	<u>\$ 117,080,052</u>	\$ 118,310,405
Total Project	<u>\$ 120,653,423</u>	<u>\$ 590,511,381</u>	\$ 711,164,804
Original Project Estimate			\$ 616,200,000
Total Project Overage			<u>\$ (94,964,804)</u>

UNMH Board Prior Approvals

	Board Approvals	10% variance	Total with 10%	Construction Contracts	Over (Under) Approval Amount
Construction, Other Fees, NMGRT, AMPO					
Phase I and II (Garage)	\$ 87,871,074	\$ 8,787,107	\$ 96,658,182	\$ 110,056,720	\$ 13,398,538
Phase III (Tower)	\$ 392,349,858	\$ 39,234,986	\$ 431,584,844	\$ 411,502,219	\$ (20,082,624)
Totals	\$ 480,220,932	\$ 48,022,093	\$ 528,243,025	\$ 521,558,940	\$ (6,684,086)

HED and SBOF Prior Approvals

	HED/SBOF	10% variance	Total with 10%	Estimated project	Over (Under) Approval Amount
Total Project (excluding equipment)					
Phase I and II (Garage)	\$ 87,910,450	\$ 8,791,045	\$ 96,701,495	\$ 119,423,070	\$ 22,721,575
Phase III (Tower)	\$ 435,537,031	\$ 43,553,703	\$ 479,090,734	\$ 473,431,329	\$ (5,659,405)
Totals	<u>\$ 523,447,481</u>	<u>\$ 52,344,748</u>	<u>\$ 575,792,229</u>	<u>\$ 592,854,399</u>	<u>\$ 17,062,170</u>

BOR Approval Letter NHT Vertical Expansion (3126 New Hospital Tower)



**CAPITAL PROJECT APPROVAL
CIP 3126 UNM HOSPITAL NEW HOSPITAL TOWER PROJECT VERTICAL EXPANSION**

NOVEMBER 17, 2021

RECOMMENDED ACTION:

As required by Section 7.12 of Board of Regents Policy Manual, the New Mexico Higher Education Department and the New Mexico State Board of Finance, capital project approval is requested for the UNM Hospital (UNMH) New Hospital Tower Project Vertical Expansion. For the project described below, UNM Hospital requests the following, with action requested only upon requisite sequential approval and recommendation by any and all committees and bodies:

- Board of Trustee Finance Committee approval of and recommendation of approval to the UNMH Board of Trustees.
- UNMH Board of Trustees approval of and recommendation of approval to the UNM Board of Regents HSC Committee.
- UNM Board of Regents HSC Committee approval and recommendation of approval to the UNM Board of Regents.
- UNM Board of Regents approval.

PROJECT DESCRIPTION:

This project request is to expand the New Hospital Tower (NHT) vertically, by adding two additional levels. This expansion would provide for the shell of two floors that would be completed at a later date to include 84 universal beds and increase the current project by approximately 113,562 sq. ft. The universal beds are designed to accommodate all stages of acuity and will allow for future flexibility.

RATIONALE:

The current NHT Project includes a new seven-level hospital tower comprising approximately 570,000 GSF and includes 96 beds. Pre-pandemic benchmark data showed New Mexico's health care system was under-bedded by more than 1,000 acute care hospital beds compared to other states. UNMH anticipated the need for future expansion and, at the time the NHT was designed, UNMH requested a foundation design that would accommodate construction of additional floors beyond the floors originally intended to be built. It was UNMH's goal to conserve resources by having the foundation laid during the building of the NHT, with the intention that in the future, beds could be added to the NHT. After the design was complete, the pandemic began, with the result that the demand for acute health care in New Mexico has never been greater. UNMH had consistently maintained more than 95% capacity prior to the pandemic and during the pandemic has been between 125% and 150% of its capacity. Even post-pandemic, the demand for care in our state is expected to continue to increase as our population ages. Given all of these factors, UNMH is now planning to construct the shell of the additional two floors at the same time as construction of the originally planned NHT. The NHT contractor estimates that expansion will not affect the completion timing or occupancy. Making the decision to add the floors now will reduce cost overall since the construction teams are mobilized and on location. Expansion prior to opening the NHT will also reduce disruption to patient care considering that if construction is postponed until after the NHT is open and occupied, one entire floor of the NHT would need to be closed in order for construction to occur in the space above. Given the circumstances and the relentless demand for acute care, the timing is ideal for expanding the tower project.

PURCHASING PROCESS:

Previously completed RFPs for construction, design and related services. This will project, once approved, will result in the amendment of existing agreements to achieve the expanded project scope.

FUNDING:

Project costs for this project are not to exceed \$41,000,000, with funding from the UNMH Capital funds set aside for the New Hospital Tower. This amount includes the additional costs for construction, design fees, program management, testing, commissioning, etc.

UNMH NHT vertical expansion 11.17.21



NEW HOSPITAL TOWER VERTICAL EXPANSION
NOVEMBER 17, 2021

Vertical Expansion Assumptions

- Baseline for new hospital tower (NHT) projections updated
 - Additional project costs
 - Decrease in Medicaid funding for changes in cost to charge ratio
 - Actual financing costs
 - Adjustment of other operating costs
- Shell of two additional floors estimated at \$41 million
- Full build out of two additional floors, including equipment, currently estimated at \$87.5 million
- Additional investment funded by equity, no additional debt or capital appropriations

Why do vertical expansion now?

- Adding floors after the completion of the original NHT would require:
 - Shut down of topmost floor removing 48 beds from service during that added construction
 - Relocation of helipad during additional construction
 - Re-engineer HVAC located on roof
 - Re-engineer elevator shafts
 - Disruption to site of ongoing patient care and access (ongoing construction, cranes, limited access, road disruption, relocation of power lines)

New Hospital Tower

96 beds – Projection updated

	2021	2022	2023	2024	2025	2026	2027
Increase in Net Position	\$ 145,453,835	\$ 24,208,888	\$ 44,310,035	\$ 39,885,373	\$ 2,475,280	\$ 16,278,771	\$ 37,847,896
Earnings before Depreciation	178,750,357	57,630,897	80,231,397	77,440,703	62,797,550	76,734,590	98,442,606
Cash and Marketable Securities	547,858,842	450,970,316	432,489,567	430,444,450	386,522,043	382,583,821	405,220,278
Days Cash on Hand	153.8	126.5	123.6	119.6	98.8	89.9	92.4
Debt Ratio (Debt/Asset)	6%	9%	21%	23%	22%	20%	19%
Current Ratio	2.3	2.3	2.4	2.4	2.2	2.2	2.2
Debt Service Coverage Ratio	20.7	6.1	5.8	4.4	3.1	3.2	4.0

Vertical Expansion – Shell only

Estimated at \$41 million

	2021	2022	2023	2024	2025	2026	2027
Increase in Net Position	\$ 145,453,835	\$ 24,208,888	\$ 44,310,035	\$ 39,885,373	\$ 1,600,280	\$ 15,403,771	\$ 36,972,896
Earnings before Depreciation	178,750,357	57,630,897	80,231,397	77,440,703	62,797,550	76,734,590	98,442,606
Cash and Marketable Securities	547,858,842	439,303,649	409,156,234	395,444,450	351,522,043	347,583,821	370,220,278
Days Cash on Hand	153.8	123.2	116.9	109.8	89.9	81.7	84.4
Debt Ratio (Debt/Asset)	6%	9%	21%	23%	22%	20%	19%
Current Ratio	2.3	2.3	2.4	2.3	2.1	2.1	2.1
Debt Service Coverage Ratio	20.7	6.1	5.8	4.4	3.1	3.2	4.0

Comparison of FY 2027 projections

FY 2027 Comparison	HUD Covenants	Original Feasibility Study	No Vertical Expansion	Shell Only
Increase in Net Position		\$ 78,377,463	\$ 37,847,896	\$ 36,972,896
Earnings before Depreciation		\$ 134,950,929	\$ 98,442,606	\$ 98,442,606
Cash and Marketable Securities		\$ 721,238,715	\$405,220,278	\$370,220,278
Days Cash on Hand	21.0	153.0	92.4	84.4
Debt Ratio (Debt/Asset)	n/a	17.2%	19.1%	19.1%
Current Ratio	1.5	3.8	2.2	2.1
Debt Service Coverage Ratio	1.5	5.1	4.0	4.0

HSC Committee Update - Dr. Michael Richards 11 19 2021

MEMORANDUM

To: UNMH Board of Trustees

From: Mike Richards, MD
Senior Vice Chancellor Clinical Affairs, UNM Health System

Date: November 19, 2021

Subject: Monthly Health System Activity Update

This report represents unaudited year to date September 2021 activity and is compared to unaudited year to date September 2020 activity.

Activity Levels: Health System clinical activity remains exceptionally high, particularly in adult inpatient activity. In comparison to prior year, key clinical measures include:

- Total inpatient days are up 13%
 - UNM adult inpatient days are up 14%
 - SRMC adult inpatient days are up 25%
- Total discharges are up 9%
 - UNM adult discharges are up 8%
 - SRMC adult discharges are up 6%
- Adult length of stay (without obstetrics) is up 7%
- Case Mix Index (CMI) is down 5%
- Total outpatient activity is up 1%
 - Primary care clinic visits are up 10%
 - Specialty and other clinic visits are up 5%
 - Emergency visits are down 28% over prior year
- Surgical volume is up 2%
- Births are up 3%
- UNM Medical Group RVUs are up 14%

Finances: Health System had total year-to-date operating revenue of \$424 million, representing a 7% increase over prior year. Total non-operating revenue was \$27.7 million, representing a 33% decrease over prior year primarily due to CARES Act Funding (\$8.5 million) recognized same time period last year and recognition of \$7.2 million in Debt Issuance Costs for new tower construction. Total operating expenses were \$440.6 million, representing a 10% increase over prior year. Health System margin was \$11 million as compared to \$34.9 million prior year.

The balance sheet is stable with a current ratio of 2.39 as compared to 2.38 prior year. The cash and cash equivalents for UNM Health System is \$598.5 million as compared to \$606.9 million prior year. Net patient receivables are up 8% and total assets are up 2%. Total liabilities are up 2% over prior year. Total net position is up 1% over prior year.

CEO Board Report Nov 19 2021

MEMORANDUM

To: Board of Trustees

From: Kate Becker
Chief Executive Officer

Date: November 19, 2021

Subject: UNMH Monthly Activity Update

The Hospital has been involved in a variety of activities and this report will focus on operations through October 2021.

Finance: Inpatient adult volume is better than budget by 15% for the fiscal year to date. Inpatient pediatric volume is better than budget by 4% for the year. Observation days are below budget by 15% year to date. Total inpatient discharges are 2% higher than budget year to date. Case mix index is lower than prior year by 5% at 2.07 year to date and average length of stay is up 2.6% compared to prior year. Outpatient clinic visits are 2% less than budget for the year. Emergency department arrivals are below year to date budget by 8%. Behavioral health patient days are under budget by 10% and behavioral health clinic visits are under budget by 15% year to date. Net margin year to date is positive at \$2.2 million with zero set aside for capital investment. Net patient revenues are positive compared to year to date budget and prior year. Operating expenses are over budget by \$24 million, primarily in employee compensation and benefits. Non-operating revenues are over budget by \$2.8 million.

Native American Liaison: Our Q3 CY2021 report on Inpatient and Outpatient volumes is being compiled and will be sent to I.H.S. on December 10, 2021. Average Daily Census (ADC) remains high averaging 110 Native American patients in a bed per day during July 1, 2021 – November 16, 2021. In honor of Native American Heritage Month, UNMH invited the Cloud Eagle Seasonal Dance Group from the Pueblo of Jemez and the Pueblo of Zuni to perform for UNMH staff, visitors, and patients On November 5. The leader of the group, Delvin Toya (Jemez), recognized all of the work that health care workers have been doing, and continue to do, since the beginning of the pandemic. He shared with all present that he and his family had been praying for protection and strength of all health care workers, regardless of where we work, during these challenging times. Other events to celebrate Native American Heritage Month include providing UNMH branded turquoise ribbons to staff, a workshop on moccasin making from an artisan from the Pueblo of San Felipe, and participation in the national “Rock Your Mocs” celebration. We sent a complete set of documents that included all of our contractual agreements of Native American health services to Tribal leaders. We recorded a narrated presentation on the history of UNMH and sent to the Governors of each Pueblo to orient new Tribal leaders on the relationship between Native Americans and the Hospital. We have identified three additional employees who speak Pueblo languages and are working with them to provide professional medical interpreter training. San Felipe Keres dialect will be included in our list of qualified interpreters available in our Health System. The Native American Services subcommittee will meet again in January of 2022.

Bernalillo County: UNMH and Bernalillo County have continued to meet with architects related to the New Crisis Triage Center. In addition to the Crisis Triage Center UNMH has made the decision to rebuild and expand Psychiatric Emergency Services as part of this project. UNMH and Bernalillo County have started discussions on the next phase of program development based on a completed MOU where the County will provide up to \$10 Million for new services development within UNMH.

CMO BOT Update September 2021_v2

Date: November 19, 2021
To: UNMH Board of Trustees
From: Irene Agostini, MD
UNMH Chief Medical Officer

This unprecedented time in health care has continued for much longer than any of us could have anticipated. My leadership team and I are focusing not only on providing high quality and safe care to our patients but also creating an environment at UNMH where our providers feel supported as they continue to work in a challenging time. The PALS changes in detail below are one of the many ways the High Census Steering Committee is working to mitigate the high volume pressures we are experiencing.

[PALS \(Provider Access Line Service\) Update](#)

For many years, PALS (Provider Access Line Service) has been a mainstay of UNMH's connection to our community. This service to our community was created to not only be a more seamless avenue to accept transfers but also to provide expert consultation from the specialists and sub-specialists to our health care partners all over the state.

PALS provides 24/7 access to any specialist at UNMH. We have heard from the community that this has been a lifeline for many rural hospitals and clinics. As you are all aware, UNMH has seen unprecedented volumes of patients due to COVID and delayed care. This crisis helped us think about how we could improve the PALS process while also right sizing. The High Census Steering Committee recommended that we pilot a physician to triage the calls in PALS. The pilot, which began three months ago, started with a physician eight hours a day for proof of concept.

The triage PALS physician can often help manage some patients who may be safe to stay at their home facility. However, if the patient requires sub-specialty care, the PALS physician will connect with the sub-specialist to help manage these patients within reason through PALS.

The PALS triage physician can also help triage the patients who can be safely seen in the clinic and do not need a visit to the ED immediately. When the outside provider calls the PALS line to transfer a patient, the PALS physician can take the time to assess if a clinic appointment is a more appropriate use of resources. The goal is to give the patient an appointment within 24-72 hours, unless the referring provider specifies a longer wait time.

This pilot has been enormously successful. COVID has created a great need for health care both from COVID-19 infection as well as delayed care. This has also put a huge strain on UNMH as we cannot take as many patients from our rural partners as we would like due to our extremely high census. By having a physician in PALS, we can now create other options that can help provide health care without transferring patients to UNMH.