

**ADDENDUM NUMBER THREE**

**THE UNIVERSITY OF NEW MEXICO HOSPITALS**

Purchasing Department  
933 Bradbury Dr. SE Ste 3165  
Albuquerque, New Mexico 87106

**Date:** May 31, 2019

**Proposal Number:** P404-19

**Name of Procurement Specialist:** Jennifer Sanchez

**Due Date:** June 3, 2019 @ 2:00 pm MST/MDT

**Revised Due Date:** June 4, 2019 @ 2:00 pm MST/MDT

**Notice to all respondents:**

**Amend the Proposal: RFP P404-19 – ENTERPRISE WIDE HEALTH CARE COST ACCOUNTING SYSTEM**

This **addendum** becomes part of the Proposal Documents and **modifies**, as noted below, the original Bidding Documents. **THE FOLLOWING PROVISIONS OF THE ABOVE-REFERENCED RFP ARE AMENDED AS FOLLOWS:**

**QUESTION 1:** Could you provide some detail around the current and future state of your population health program?

**RESPONSE:** UNMH currently utilizes Cerner’s HealtheIntent platform to support its population health initiatives. This is a vendor agnostic product that is utilized by the Health System to support the clinical, financial and operational needs of the organization. The longitudinal record provides normalized data to support improved quality outcomes through the use of registries and scorecards to identify gaps in care and monitor the patient and population

**QUESTION 2:** Is UNM at risk, or are you using population health for analytic purposes?

**RESPONSE:** The UNMHSC is using population health for Analytics purposes.

**QUESTION 3:** Which systems are you using to support your pop health initiatives?

**RESPONSE:** The UNMHSC is using Cerner to supports is population health initiative.

**QUESTION 4:** **Pg. 16 – Technical Approach - Scope of Work - Requirements Section question #3**

Give a brief overview of the proposed solution(s). Be sure to note its competitive advantages. Be sure to address proposed solutions to address professional charge capture and coding as well as facility charge capture and coding solutions.

Q: Professional charge capture and coding is typically a function of an EHR system. Could you please provide additional details as to your desired functionality for the costing solution?

RESPONSE: If your system has any functionality related to this, please provide. If not please indicate that the functionality is not available.

QUESTION 5: **Pg. 18 - Cost Accounting Section question #10**

Does your system allow for the preparation of Flexible Budgets?

Q: Please provide any additional detail possible about desired functionality as it relates to cost accounting. Do you envision the cost accounting tool providing budgeting functionality, or that the cost accounting tool must integrate with and support budgeting tools & processes?

RESPONSE: If you have a separate product that integrates with your cost accounting software please provide information on that. If there is not a separate product then please provide information with how your product integrates with and supports budgeting tools and processes.

QUESTION 6: **Pg. 19 – Reporting Section #8**

Does your solution offer productivity and staffing analysis and reporting?

Q: Please provide any additional detail possible about desired functionality as it relates to cost accounting. Do you envision the costing tool providing productivity & staffing analysis functionality natively, or that the costing tool must integrate with and support staffing and productivity tools?

RESPONSE: If you have a separate product that integrates with your cost accounting software please provide information on that. If there is not a separate product then please provide information with how your product integrates with and supports staffing and productivity tools.

QUESTION 7: **Pg. 19 – Reporting Section #10**

Does your system have tools to assist with revenue allocation to providers (both prospective and retrospective review)? Please describe.

Q: Would you be able to provide an example of this?

RESPONSE: Under capitation payment arrangements, revenue received would typically be allocated to physicians based on performance measures. If your system provides any functionality related to this allocation, please provide.

QUESTION 8: **B.iii (Technical Approach/Interfaces, pg 17):** Refers to a data feed from a Population Health management System. Please define and identify what information this might entail and how it relates to patients financial services and E.M.R. patient data.

RESPONSE: Population health data typically includes quality measures and other health indicators and performance measures related to the care provided to patients. If your system allows for analytics of cost relative to variations in health data, please describe.

QUESTION 9: **B.iv (Scope of Work/System Capabilities General, pg 11):**  
Regarding external claim data, will it be in a standard EDI 837I/837P data format? If not, what format of claim data is expected?

RESPONSE: Yes standard EDI 837I/837P

QUESTION 10: **IV 10 (Technical Approach/Cost Accounting, pg 18):**  
Does your system allow for the preparation of flexible budgets? Please explain the expected role Cost Accounting is to play in the preparation of the budget. Is a complete budgeting solution to be proposed?

RESPONSE: If you have a separate product that integrates with your cost accounting software please provide information on that. If there is not a separate product then please provide information with how your product integrates with and supports budgeting tools and processes.

QUESTION 11: **IV 16 (Technical Approach/Cost Accounting, pg 19):**  
What type of contract payment methodologies and expected payment calculations need to be supported? For example, is a Contract Management solution for Medicare, Medicaid, Commercial, etc. part of the Cost Accounting solution?

RESPONSE: If you have a separate product that integrates with your cost accounting software please provide information on that. If there is not a separate product then please provide information with how your product integrates with and supports a contract management system.

QUESTION 12: **Section 3.6 (Sample Agreement):** Are the terms and conditions in Exhibit I the final agreement template that will be used?

RESPONSE: No, the T&C's are not final. The successful Offeror does have the opportunity to propose any changes during contract negotiations. Any additional terms and conditions which may be the subject of negotiation will be discussed only between UNMHSC and the successful Offeror.

QUESTION 13: **Section 3.6 (Sample Agreement):** Can an offeror submit a copy of its standard subscription services agreement for review to be used as the final agreement?

RESPONSE: Yes, an Offeror may submit is standard subscription services agreement. Any additional terms and conditions which may be the subject of negotiation will be discussed only between UNMHSC and the successful Offeror. UNMH reserves the right to accept or reject during contract negotiations.

QUESTION 14: **Section 3.6 (Sample Agreement):** Can an offeror's subscription services agreement terms be added to the final agreement as a schedule?

RESPONSE: Yes, during contract negotiations, an Offeror may add its T&C's. Any additional terms and conditions which may be the subject of negotiation will be discussed only between UNMHSC and the successful Offeror. UNMHSC reserves the right to accept or reject any language added.

QUESTIONS 15: **Section 3.5 (Insurance):** Will you accept an affidavit of insurance coverage instead of a certificate of insurance? (with a Certificate of Insurance being issued if awarded the contract)

RESPONSE: The response to the question needs further clarification. If you only have an Affidavit, submit that with your proposal and if UNMHSC needs the certificate we will request.

QUESTION 16: The Exhibit J indicated on pg 39 of the 404 Cost Accounting RFP (excerpt below) requests vendors complete RFP P379-17:  
<http://hsc.unm.edu/health/about/bids-proposals/proposals.html>. We have completed this form 379-17 as requested but noticed it does not match the Exhibit J posted to the cost accounting RFP procurement site. Could you advise which form is the correct one as soon as possible?

RESPONSE: Page 40 of the RFP, last sentence is revised as follows:

To view this exhibit please visit **RFP P404-19:**

<http://hsc.unm.edu/health/about/bids-proposals/proposals.html>”

Please complete Exhibit J dated November 1, 2018 under the entitled RFP 404-19

QUESTION 17: Regarding shipping – if we were to FedEx these to you for Sat arrival – would there be anyone to accept at the stated address: 933 Bradbury Drive, SE, Suite 3165 Albuquerque, NM 87106? Or would you prefer a Monday AM delivery?

RESPONSE: No, there will not be anyone available to accept proposals on Saturday.

Acknowledge receipt of this Addendum in the space provided in Exhibit B, Authorized Signature Page. Failure to do so may subject Offeror to disqualification.

All other provisions of the Proposal Documents shall remain unchanged. This addendum is hereby made a part of the Proposal Documents to the same extent as those provisions contained in the original documents and all itemized listing thereof.