



To: All Potential Offerors  
From: Anna Silva, Procurement Specialist  
Date: January 28, 2019  
Subject: RFP P396-19, Spinal Implants

Please add this Addendum #1 to the original RFP documents. It shall be the responsibility of the interested Offerors to adhere to any changes or revision to the RFP as identified in this Addendum #1.

The following clarification shall become permanent and made part of the procurement file.

- In the introduction letter, you state that UNM may choose one or more vendors to become Approved/Preferred vendor...
  - Is your goal to have a sole source vendor?  
**No it is not the goal of UNMH to select a sole source vendor.**
  - Is your goal to have several vendors?  
**This decision will be based on the number of vendors willing to meet the CAP prices and that achieve high marks on the overall scoring criteria.**
  - What % of market share is allocated for the approved/preferred vendors on the contract?  
**See above response.**
- Is Biologics part of the RFP?  
**No, biologics is not part of the RFP.**
- What does the second round look like?  
**This has not been decided but will be dependent on first round responses.**
- When can we introduce value additions to the RFP?  
**Yes, you can introduce value additions to the RFP. Please clearly label value additions in your response.**
- Who are the decision makers involved in the RFP process?  
**The scoring committee will include Purchasing and Surgeons.**
- Can we perform a Product Fair for the Surgeons, executives and staff?  
**At this time a product fair is not scheduled. If this changes, all Offerors will be notified by the Purchasing Department.**
- Will we have a chance to perform/support a cadaver course on site?  
**At this time a cadaver course is not scheduled. If this changes, all Offerors will be notified by the Purchasing Department.**

If there are any questions or inquiries in relation to this Addendum #1, Offerors may contact Anna Silva at (505) 272-9571 or by email at [amsilva@salud.unm.edu](mailto:amsilva@salud.unm.edu).