



To: All Potential Offerors
From: Gary Prosocki, Procurement Specialist
Date: April 27, 2022
Subject: RFP 459-22, UNMH Lifeguard Program Fixed Wing & Charter Services; Addendum #1

Please add this Addendum #1 to the original RFP documents. It shall be the responsibility of the interested Offerors to adhere to any changes or revision to the RFP as identified in this Addendum #1.

The following questions, and our responses, received as of 4/26/2022, shall be made a part of the procurement file:

Question: FAR 135.607 applies to Helicopter Air Ambulance (HAA) operations only. Is the intent to require the Offeror to have FDM capability like that required under regulation and as described in FAA Advisory Circular 135-14B for HAA aircraft for these fixed wing aircraft, or does a FOQA program conforming to Advisory Circular 120-82 and approved by the FAA meet all expectations?

Response: The intent is to have a FOQA program approved by the FAA—and that it be described.

Question: Page 36-37 gives the basic table of contents, and 37-44 gives a more detailed description for each section of the TOC, but the sections are not the same in both places. Can you please provide the desired table of contents with specifications for each section?

Response: Refer to Section B. Required Proposal Format for Content only.

Question: Is the contract for a total of 10 years? The language suggests “two additional 2- year” renewals?

Response: Total contract term shall not exceed 10 years, including both optional renewals. Corrected to “one intentional additional 2- year”.

Question: Concerning “Enough pilots to man 4 primary 24/7/365 and one LGAES Monday to Friday 12 hrs a day”. Is this still single pilot operations or dual?

Response: Some of those hours may be used for either a medical transport or an outreach transport to start, latitude to expand on number of pilots as outreach and medical transports increase.

Question: Is the Lifeguard Program flexible on start date services for this contract? Meaning a delayed start of initial fixed wing services beginning June 2023.

Response: No.

Question: Will tiered service start dates be evaluated by Lifeguard in this RFP process or disqualified?

Response: They will be evaluated for rolling start dates. Lifeguard Medical Transport needs to be ready with minimum 2 FW aircraft as of January 1, 2023 and a 3rd by end of March 2023. Charter program needs to be up and running by April 30, 2023.

Question: Are all fixed wing aircraft required to start service for Lifeguard on the same date?

Response: Lifeguard Medical Transport needs to be ready with minimum 2 FW aircraft that can carry 3 medical crew members and 1 patient in supine position or 1 isolet. The program must be operational as of January 1, 2023.

The following changes has been made to the above-referenced RFP and shall be made part of the procurement file.

1. Section I, paragraph 2 of the RFP document shall be deleted in its entirety and replaced with the following:

It is intended that this RFP will result in UNMH entering into a contractual agreement with one or more successful Offeror(s), for an initial four-year (48-month) agreement with the first anticipated renewal option being an additional four-years (48-month), then one additional anticipated two-year (24-month) renewal option, depending on the needs of UNMH, as provided for in NMSA 13-1-150 (Multi-Term Contract).

If there are any questions or inquiries in relation to this Addendum #1, Offerors may contact Gary Prososki at by email at gprososki@salud.unm.edu.